



RENAULT NISSAN MITSUBISHI

COMMUNIQUÉ DE PRESSE

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The Renault-Nissan Alliance reports record sales increase in first-half 2017

- **Combined sales exceed 5.27 million units from Renault, Nissan and Mitsubishi Motors in six months to June 30, 2017, rose 7 percent.**
- **Cumulative volume of electric vehicle sales exceeds 480,000 units.**
- **Enlarged Alliance set to become industry's number-one sales group for full year 2017.**

PARIS/YOKOHAMA (July 27, 2017) – Unit sales at the Alliance rose seven percent to 5,268,079 vehicles in the first half of the calendar year resulting from an increased demand for models from the French and Japanese brands, and the first semester sales contribution from new Alliance member Mitsubishi Motors.

The Alliance saw increased sales of Renault models including Clio, Sandero, Megane, Captur and Duster, while Nissan reported strong orders for models such as the X-Trail/Rogue, Sentra/Sylphy, Qashqai and Altima/Teana. Unit sales at Mitsubishi Motors, which became part of Alliance in late 2016, reached close to 495,000 vehicles amid solid demand for its Outlander SUV globally and the Pajero Sport in the ASEAN region.

Cumulative sales of electric vehicles by the companies also rose significantly to 481,151 units, reaffirming the Alliance's role as the leading electric car manufacturer for the mass-market segment. The increase was driven primarily by demand for the Nissan LEAF and the Renault ZOE, which remains the #1 EV sold in Europe, and Mitsubishi's i-Miev. On the hybrid side, the plug-in hybrid electric versions of the Mitsubishi Outlander reached over 13,000 units.

Carlos Ghosn, chairman and chief executive of the Renault-Nissan Alliance, said: *"The Alliance has delivered record sales during the first semester of 2017 reaching 5,268,079 vehicles sold. We will continue to leverage our significant economies of scale and global market presence to deliver valuable synergies for our member companies this year, while maintaining a strong technology lineup and offering customers breakthrough electric models."*

"Our enlarged Alliance is well placed to realize its full potential, not only in terms of unit volumes, but also by providing next-generation mobility services to customers around the world."

Groupe Renault sold 1,879,288 million vehicles in the first half of 2017, which represents a raise of 10.4 percent in a market that grew 2.6 percent. All group brands posted increases in sales volumes and market share. The Renault and Dacia brands set half-year sales records and Renault ranks as the second most sold brand in Europe. Furthermore, all regions increased their sales volumes and market share. In particular, the Group recorded a 19.3 percent rise in sales in the Africa-Middle East-India Region and a 50.5 percent increase in the Asia-Pacific Region.

Nissan Motor Co. Ltd. sold 2,894,488 cars and trucks worldwide, up 5.6 percent in the six months to June 30. In Japan and Europe, the company achieved a growth of 22.9 percent and 5.7 percent respectively. Infiniti sold more than 125,000 vehicles in the first half, an increase of roughly 13 percent on the same period of 2016.

Mitsubishi Motors sold 494,303 units cars worldwide, up 2.4 percent year on year as the company resumed sales of its 'Kei' mini cars in Japan. The sales increase also reflects the strong growth in China following the launch of locally-produced Outlander SUVs. Sales also increased in the ASEAN region, led by demand for SUVs and pick-up trucks.

The Alliance is expected to generate increased synergies this year as Mitsubishi Motors co-operates more closely with Nissan and Renault in areas including joint purchasing, deeper localization, joint plant utilization, common vehicle platforms, technology-sharing and an expansion in both mature and emerging markets.

Top 10 Groupe Renault Markets

| | |
|----|----------------|
| 1 | France |
| 2 | Russia |
| 3 | Italy |
| 4 | Germany |
| 5 | Spain |
| 6 | Turkey |
| 7 | Brazil |
| 8 | Iran |
| 9 | United Kingdom |
| 10 | Argentina |

Top 10 Nissan Markets

| | |
|----|----------------|
| 1 | U.S.A |
| 2 | China |
| 3 | Japan |
| 4 | Mexico |
| 5 | United Kingdom |
| 6 | Canada |
| 7 | Russia |
| 8 | France |
| 9 | Italy |
| 10 | Germany |

Top 10 Mitsubishi Motors Markets

| | |
|----|----------------|
| 1 | U.S.A |
| 2 | China |
| 3 | Japan |
| 4 | Australia |
| 5 | Philippines |
| 6 | Indonesia |
| 7 | Thailand |
| 8 | Germany |
| 9 | United Kingdom |
| 10 | U.A.E. |

ABOUT THE RENAULT-NISSAN ALLIANCE

The Renault-Nissan Alliance is a strategic partnership between France-based Groupe Renault and Japan-based Nissan Motor and Mitsubishi Motors. The automakers combined sold 9.96 million vehicles in nearly 200 countries in 2016 – more than one in nine vehicles worldwide. The Alliance has strategic collaborations with other automakers, including Germany's Daimler and China's Dongfeng. It also owns a majority stake in the joint venture that controls Russia's top automaker, AVTOVAZ. The Alliance is the industry leader in zero-emission vehicles and is developing the latest advanced technologies, with plans to offer autonomous drive and connectivity features and services on a range of affordable vehicles.

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